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Resources & Contacts

Evansville Contacts:

Evansville Area Chamber of Commerce & Tourism

Jackie Liebel, Executive Director, evansvillecoc@litewire.net,
8 W Main St, Evansville WI 53536 www.evansvillechamber.org 608.882.5131

City of Evansville

Dan Wietecha, City Administrator, dan.wietecha@ci.evansville.wi.gov
31 S Madison St., Evansville WI 53536 www.ci.evansville.wi.gov 608.882.2263

Rock County Contact:

Rock County Economic Development Agency

James Otterstein, Economic Development Manager, otterste@co.rock.wi.us
51 S. Main St. Janesville, WI 53545 www.co.rock.wi.us 608.757.5598

State Contact:

Wisconsin Department of Commerce;

Mary Perry, Area Development Manager, District 6 Mary.Perry@wisconsin.gov
1.800.HELP BUS(iness) (1.800.435.7287) www.commerce.state.wi.us/ 414.220.5368

Utilities:

Evansville Water & Light

Scott George, Water & Light Superintendent, scott.george@ci.evansville.wi.gov
15 Old Highway 92 Evansville WI 53536 www.ci.evansville.wi.gov 608.882.2288

WPPI Energy

Alicia Rankin, Energy Services Representative, arankin@wppienergy.org
1425 Corporate Center Drive, Sun Prairie, WI 53590 www.wppienergy.org 608.219.6130

Additional Resources:

Available Properties (Existing Buildings & Vacant Sites):

Please go to: <http://www.evansvillechamber.org/realestate.php>
Or contact Evansville Area Chamber of Commerce & Tourism at above numbers.



State of Wisconsin Business Development Programs

Although the Wisconsin Department of Commerce's Division of Business Development is responsible for administering more than 25 separate economic development programs, they can be categorized into five distinct areas: Entrepreneurial Development, Capital Finance, Technology Development, Employee Training and "Targeted Businesses."

Interested applicants are encouraged to submit a completed Prospect Data Sheet (PDS), after speaking directly with an Area Development Manager. The Area Development Manager for Rock County is Mary Perry. Mary can be reached at 414.220.5365 or mary.perry@wisconsin.gov.

Entrepreneurial Development

The Evansville Area is proud to host the I&E – Inventors & Entrepreneurs Club. This professionally supportive club meets the second Wednesday of every month at the Eager Economy Building. The club welcomes not just inventors and entrepreneurs, but also established businesses, new businesses, and investors. For more information contact Cindy Hammer, 608.774.6382, cindy@hammerbuilder.com or John Gishnock III 608.882.6656, john.g@formecology.com

Capital Financing

The **State of Wisconsin Investment Board (SWIB)** is a resource for financing in their Private Debt Program. For more information you can go to their website at http://www.swib.state.wi.us/private_loans.asp.

Trade Shows

In order to encourage small and new exporters to get first-hand experience of international markets, the Wisconsin Department of Commerce offers a Trade Show Grant of up to \$5000 to cover many of the costs of exhibiting at international trade events. The Center for International Business Education Research at the UW-Madison also offers a Trade Show Travel Grant to cover other expenses associated with trade shows in the hi-tech and biotech sectors.

Tax Incremental Financing (TIF) Incentives

Local TIF development incentives are available and negotiable. Individual TIF incentives may include but are not limited to; land conveyance, financial contributions and/or infrastructure development. For more information on this program contact Jackie Liebel 608.882.5131 or Dan Wietecha 608.882.2263.

EVANSVILLE AREA SERVICE DIRECTORY

Type of Assistance Available	City of Evansville	Evansville Chamber of Commerce	Evansville Community Partnership	Evansville Community School District	Beloit College	Blackhawk Technical College	UW-Rock County	Blackhawk Human Resource Association	County of Rock	SW WDB & RC Job Center	UW- Extension Office	UW-Small Business Development Center	WMEP	State of WI
Business Planning Resources														
Business Plan Development									X			X/\$		\$
Entrepreneurial Networks		X							X			X		X
Patent & Intellectual Property Research												\$	\$	
Product / Customer / Market Research		X			\$				X		\$	\$	\$	
Strategic Planning			X			\$		X/\$	X		X/\$	X/\$	\$	
Community/Demographic Data														
Housing, Income & Population	X	X		X					X					X
Traffic Counts / Patterns		X							X					X
Financing														
Commercial Lending Referrals		X							X					X
Credit / Financial Management					X/\$	X/\$	X/\$				X/\$	X/\$	X/\$	
Public Grants & Loans	X	X	X	X					X	X				X
Venture Capital									X			X		X
Operations														
Accounting		X			X/\$	X/\$	X/\$	X/\$				X/\$	X/\$	
Acquisitions & Mergers												X/\$	X/\$	
Computer / Technology Applications		X				X/\$		X/\$						
Energy Efficiencies	X								X				X/\$	X
Engineering / Design / Prototyping												X/\$	X/\$	
Human Resource								X/\$	X	X				
Legal		X						X/\$	X			X	X	
Lean / Waste Minimization						X/\$		X/\$				X/\$	X/\$	
Management						X/\$		X/\$				X/\$	X/\$	
Promotional / Marketing		X/\$	X									X/\$	X/\$	
Quality Control						X/\$		X/\$					X/\$	
Utilities	X								X					X
Workforce Recruitment & Training				X	X/\$	X/\$	X/\$	X/\$		X/\$				
Real Estate														
Appraisals & Valuation		X							X					X
Available Property (Lease / Purchase)		X							X					X
Regulations														
Building & Codes	X								X/\$				X/\$	X/\$
Environmental Permitting									X/\$				X/\$	X/\$
OSHA Compliance								X/\$					X/\$	X/\$
Workplace Compliance								X/\$		X			X/\$	X/\$

X = Free Service; \$ = Fee Service